

Get the
technology
you need with
the budget
you have.



Microsoft Payment Solutions

Are budget challenges and constraints impacting your ability to make strategic IT investments, improve productivity, and deliver new business services?

Microsoft Payment Solutions offer convenient, flexible options to structure your technology spend to meet your business and financial needs.

➔ Flexible

- Enables software purchases through a payment structure that aligns to your budget, cash flow or deployment schedules
- Choose predictable monthly, quarterly, or semi-annual payments ranging from 12-60 months
- Create a customized payment plan by deferring your initial payment up to 6-months, or ramping payments to start low and increase as you benefit from your IT solution

➔ Convenient

- Execute Extended Payment Terms as a simple amendment to an Enterprise Agreement, without creating a loan document or requiring additional approvals
- Enterprise Agreement enrollments provide ease of purchase and early lock-in of renewal pricing
- Add new products, upgrades or consulting services to an existing agreement outside of normal budget cycles, at any time
- Payment Solution Specialists are available to assist in licensing and structured payment design

➔ Conserve Resources

- Preserve capital and other financial resources for alternative strategic investments
- Structure payments to cover 100% of the solution cost with no additional collateral, no residuals, and no hidden fees
- Secure a funding alternative to a traditional loan at competitive rates
- Low minimum requirement amount with no maximum limit



Solutions



Options

Payment Solutions & Options

Extended Payment Terms let you structure your software payments through a simple amendment to your Enterprise Agreement, without creating a loan document. This option is available in most countries

Software License Financing provides customized payment options to help match your technology spend with budget availability, executed as a traditional loan

Total Solution Financing provides payment options for complete Software, Services and Hardware solutions—including non-Microsoft products

Microsoft works with financing providers around the globe in 14 countries to offer world-class payment solutions under the Microsoft Financing brand. Our solution partners work closely with customers and the business to define what their technology-related business needs are and then provide payment solutions to match.

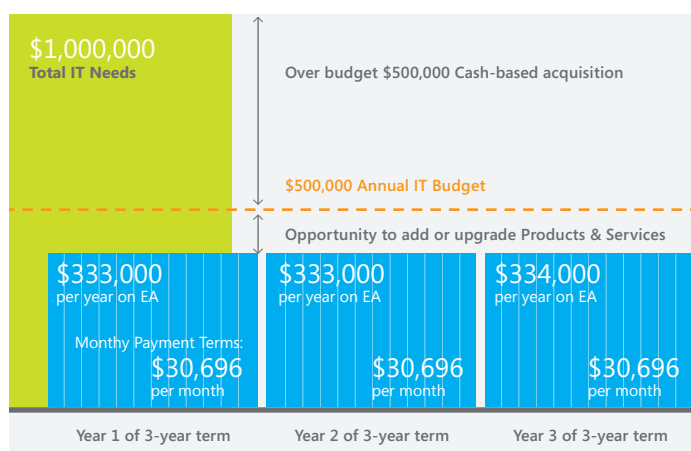
Microsoft® Financing



Microsoft Payment Solutions

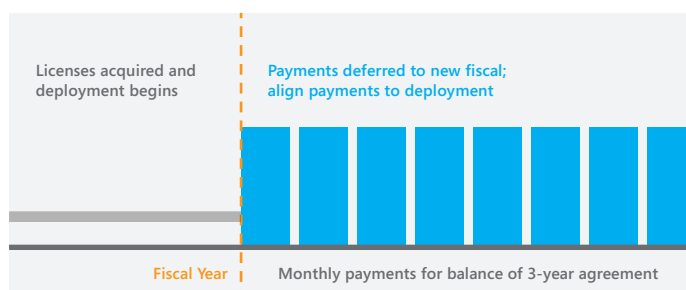
Monthly Payment Option

This example illustrates how an organization can use Microsoft Payment Solutions to spread the cost of their IT investments with equal, predictable payments over three years versus making a substantial up-front investment, aligning IT benefits with costs.



Deferred Payments

Microsoft Payment Solutions offers a Deferred Payment option for up to **six months**, allowing you to begin deploying and benefiting from your IT investments and pay when budget comes available.



Add Products and Services

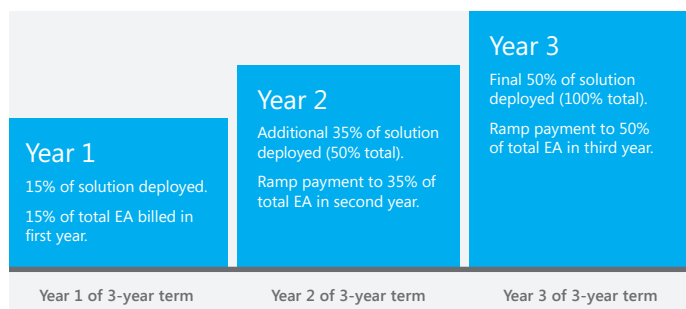
Once you establish a Payment Solutions option with Microsoft, you can include new software purchases, true-ups or additional services in the agreement at any time—all through a convenient one-step process if within your approved limit.

Customized Payment Options

Customized payments help you align your technology spend with the available budget, cash flow or deployment schedule for your organization. Our Payment Solution Specialists can help you structure a program to accomplish your IT goals while meeting financial and budget requirements.

Ramped Payments

In some cases, an organization may prefer to closely match the expense of a IT investments with the benefits realized. In this example, a company that plans a staged deployment of their EA enrollments only pays for the amount planned for each year.



"Microsoft Financing is by far the best and most flexible financing solution we've used for purchasing our software and services"

Phillipe Cournot
Corporate Purchasing Manager, Steria

Find out how a customized payment solution can help you get the IT you need.

➔ Visit www.microsoft.com/financing or call 800.936.3500 to learn more.